



企业简介

SIMPLE ATMOSPHERE COMPANY PROFILE

安柏诺（上海）船舶技术服务有限公司
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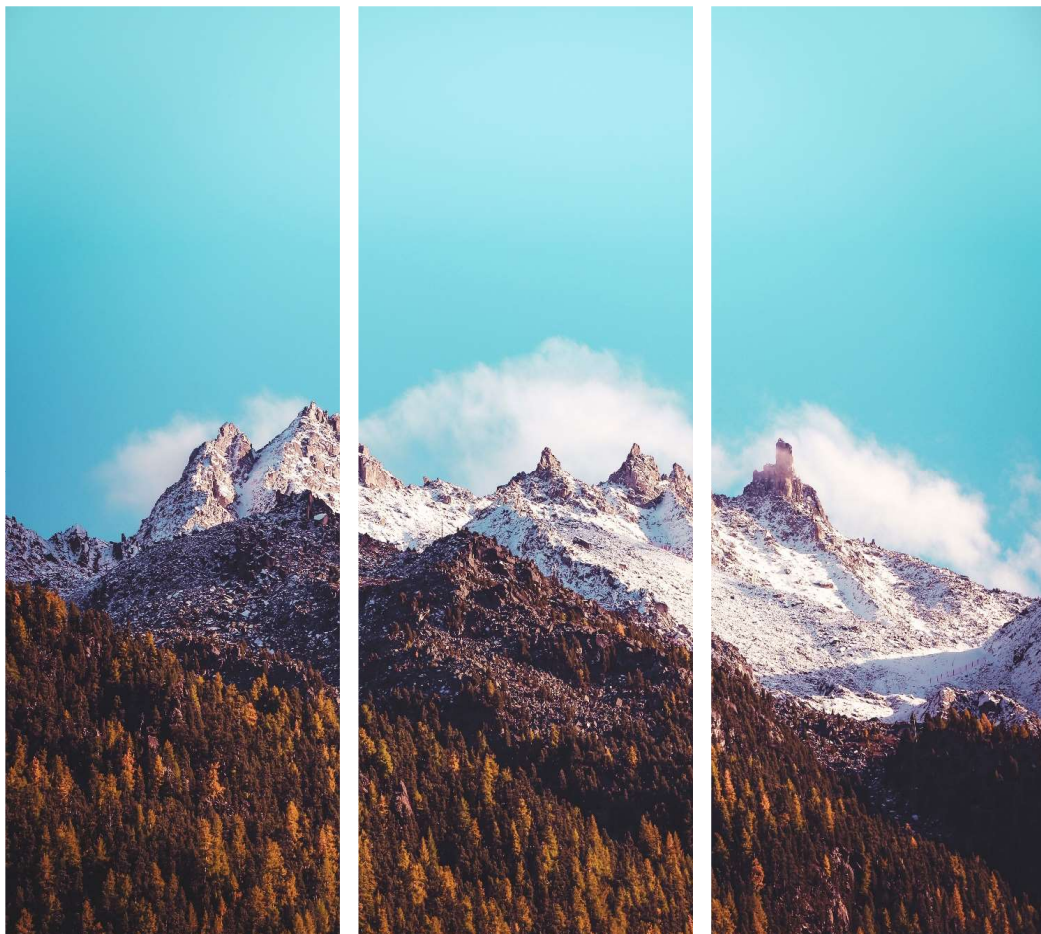
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PART 1

公 司 介 绍
company introduction

• 公司简介



- 安柏诺（上海）船舶技术服务有限公司（简称AMTS），于2022年5月注册于上海市嘉定区，目前公司办公地点位于上海市奉贤区新杨公路2999弄专家楼317室。
- 公司涉及的服务范围包括一般项目：技术服务、技术开发、技术咨询、技术交流、技术转让、技术推广；国内货物运输代理；装卸搬运；普通机械设备安装服务；船舶修理；交通设施维修；货物进出口；技术进出口；国内船舶代理；电力电子元器件销售；计算机软硬件及辅助设备批发；船舶销售；电工器材销售；轴承、齿轮和传动部件销售；水上运输设备零配件销售；润滑油销售；石油制品销售（不含危险化学品）；日用百货销售；化工产品销售（不含许可类化工产品）；机械设备销售；电子产品销售；五金产品研发；金属材料销售；建筑材料销售；第一类医疗器械销售；化妆品批发；礼品花卉销售；文具用品批发；鞋帽批发；服装服饰批发；工艺美术品及礼仪用品销售（象牙及其制品除外）。
- 公司一直秉承“积极、动力、技术、速度”的理念服务于各大船东客户，船舶管理公司等，年轻的AMTS公司拥有经验丰富的团队，AMTS以积极的态度、有动力的勇往直前，以专业的知识和迅速的反应得到了客户的一致好评，AMTS将继续努力向上，带着满腔热血和热情服务于每一只船舶。

• COMPANY INTRODUCTION

Amber Marine Technical Service Co., LTD. (AMTS), registered in Jiading District, Shanghai in May 2022, is currently located at Room 317, Expert Building, Lane 2999, Xinyang Road, Fengxian District, Shanghai.

The scope of services involved in the company includes general items: technical service, technical development, technical consultation, technical exchange, technology transfer, technology promotion; Domestic freight forwarder; Loading, unloading and handling; General mechanical equipment installation services; Ship repair; Transportation facilities maintenance; Import and export of goods; Technology import and export; Domestic shipping agency; Sales of power electronic components; Wholesale of computer hardware, software and auxiliary equipment; Ship sales; Electrical equipment sales; Sales of bearings, gears and transmission components; Water transport equipment spare parts sales; Lubricating oil sales; Sales of petroleum products (without hazardous chemicals); General merchandise sales; Sales of chemical products (excluding licensed chemical products); Machinery and equipment sales; Sales of electronic products; Hardware product development; Metal material sales; Building materials sales; Sales of Category I medical devices; Cosmetics wholesale; Gift flower sales; Stationery wholesale; Wholesale of shoes and hats; Clothing and apparel wholesale; Sales of arts and crafts and ceremonial articles (except ivory and its products).

The company has been adhering to the concept of "positive, power, technology, speed" to serve major shipowners, ship management companies, etc., the young AMTS company has an experienced team, AMTS with a positive attitude, motivation to go forward, with professional knowledge and rapid response has been praised by customers, AMTS will continue to work hard. Serve every ship with passion and enthusiasm.

• 发展历程 Development history



In May.12th,2022

AMTS公司创立
The AMTS team was established.



In October,2022

确定船舶物料，进口备件清关项目 Determine ship material, import spare parts clearance items



In June 2022

确定船舶备件服务项目，为全球客户提供主辅机、空压机、锅炉、分油机等备件服务。

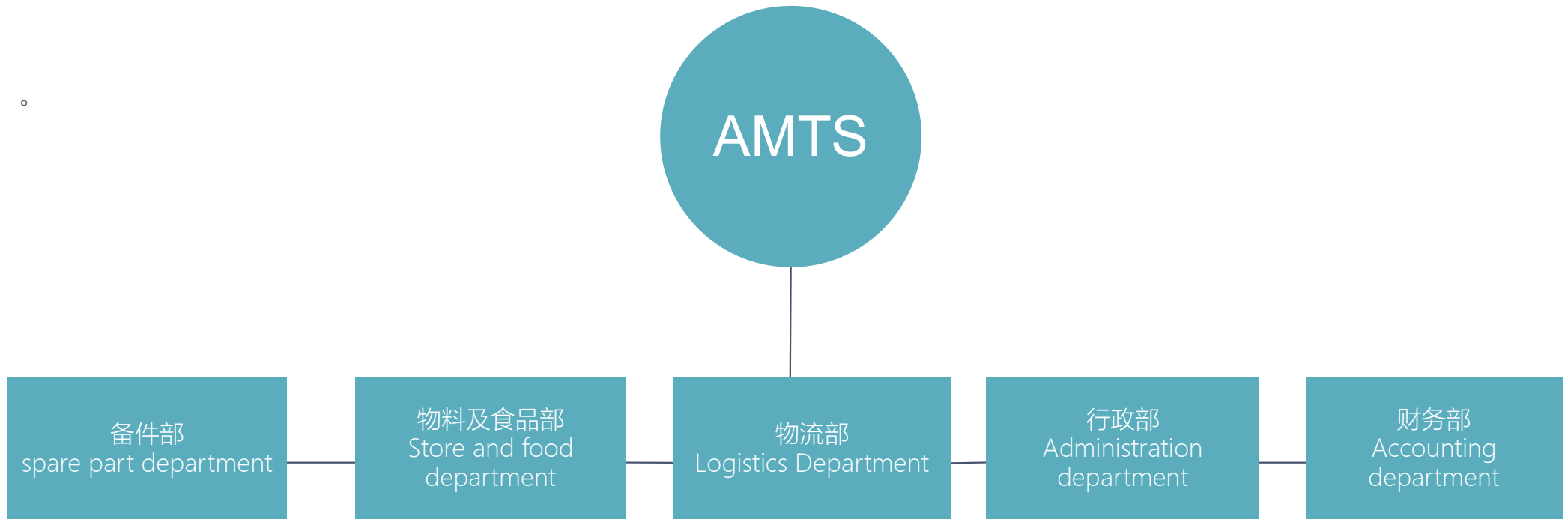
Determine the ship spare parts service items and provide global customers with spare parts services such as main and auxiliary machines, air compressors, boilers and oil separators.



In October 2023

确定船舶伙食项目
Determine ship catering items

- 组织架构 Organization chart



• 管理团队 Management Team



刘珊珊/Amber Law, AMTS公司创始人之一、GM职位.

毕业于安徽师范大学外国语学院，主修商务英语与国际贸易。十年对外贸易经验，其中九年船舶备件相关工作经历，具备很强的开发客户能力以及开发新产品和采购渠道的能力，擅长国际单证操作，拥有稳定的船舶备件采购渠道资源，其带领的团队服务的船舶得到客户的一致好评！

Shanshan Liu /Amber Law, co-founder and GM position at AMTS.

Graduated from the School of Foreign Languages of Anhui Normal University, majoring in Business English and International trade. Ten years of foreign trade experience, including nine years of ship spare parts related work experience, with a strong ability to develop customers and develop new products with procurement channels, good at international document operation, with a stable ship spare parts procurement channel resources, the team served by the customer praise!



PART 2

产 品 及 服 务

Products and services

• 主 营 业 务 M a i n B u s i n e s s



船舶配件 Spare parts

主营船舶主辅机配件，分油机，空压机、泵、锅炉配件等。

Main ship auxiliary machinery accessories, oil distributor, air compressor, pump, boiler accessories, etc



船舶物料及伙食 Stores and Food

主营甲板物料、机舱物料、劳保产品，主营伙食供应。

Main deck materials, machinery materials, labor insurance products, main food supply.



进出口备件清关业务 import spare parts customs clearance business

主营进口备件清关业务
Main import spare parts
customs clearance business

• 产品介绍 Products Introduction

GLOBAL SUPPLY OF SPARE PARTS

- **MAIN & AUXILIARY ENGINES**

- a) MANB&WMAINENGINE

S26MC,L/S35MC,L/S42MC,L/S50MC,L/S60MC,L/S70MC,L/S80MC,L/S90MC,K45GF(CA),K55GF(CA),K80GF(CA),K90GF(CA),K62EF,K74EF,KZ70/102E,KZ86/160E,etc.

- a) AUX ENGINE

RV/VV16/18,23LH/4E,28LH/4E,GV23.5/33,L23/30(H)L28/32(H),L32/40,L27/38,etc.

- a) YANMMAR

N18,N165,N260,S165L,S185L,M200L,M220L,T220L,T240L,T260L,Z280L,N21,N330,N165 S165.EY18M200EY22

- a) DAIHATSU DL-28,DL-32,DK-20,DK-22,DK-24,DK-26,DK-28,DS-18DS-18APS-26DPS-26H



• 产品介绍 Products Introduction

GLOBAL SUPPLY OF SPARE PARTS

- **PURIFIER**

- a) BRAND ALFALAVAL

- TYPE: P-SERIES P605/P615/P625/P635

- S-SERIES S821/S826/S831/S836/S841/S846/S851/S926/S937

- M SERIES

- MMPX304/MMPX403/MFPX307/MAB104/MAB205/MAPX204/MAPX207/MAPX309/MOPX205/MOPX207/MFPX307,F.L.W-SERIES FOPX609/FOPX610/LOPX707/WHPX405

- a) BRAND SJ SERIES(MITSUBISHI&SAMGONG)

- TYPESJ-700,SJ-2000,SJ-3000,SJ-4000,SJ-6000,SJ-8000,etcH-TYPESJ-15H,SJ-25H,SJ-35H, SJ-60H,SJ-85H,SJ-110H,SJ-160H,SJ-220H,etcT-TYPESJ-10T,SJ-11T,SJ-15T,SJ-16T,SJ-20T,SJ-25T,SJ-30T,SJ-40T,SJ-60T,etcF-TYPESJ-10F,SJ-15F,SJ-30F,SJ-40F,SJ-50F,SJ-60F



• 产品介绍 Products Introduction

GLOBAL SUPPLY OF SPARE PARTS

• MARINE PUMP

1. CTP Tanjin Pump
2. Zhenhua Pump
3. Guangning Pump
4. Tantai Shan Pump
5. Guangdong Shunda Pump
6. Yancheng Ocean Water Pump
7. Grundfos, DESMI, KSB, IMO
8. NANIWA, TAIKO KIKI
9. SHINKO, HEISHI
10. TEIKOKU, TEIKOKU



• 产品介绍 Products Introduction

GLOBAL SUPPLY OF SPARE PARTS

• AIR COMPRESSOR

1. SAUER&SOHNWP-SERIES
2. SPERREHV-SERIES
3. ATLASMAS+GA18-100-60
4. TANABE H73, H74
HC64,HC65(A),HC264(A),HC265(A),HC27
5(A), HC277(A), VAC475,etc
5. ZHENGYANG DECK COMPRESSOR

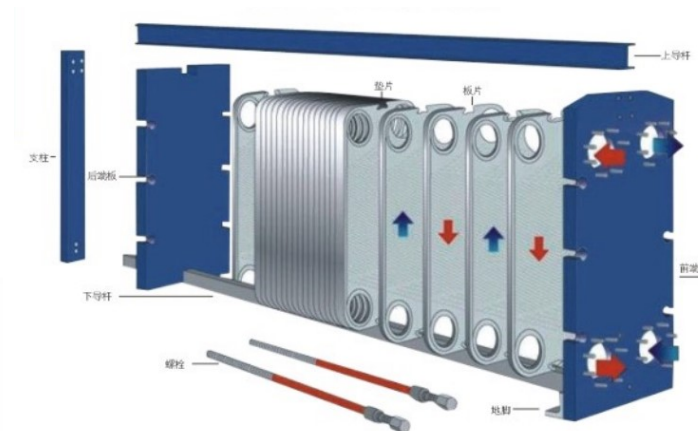
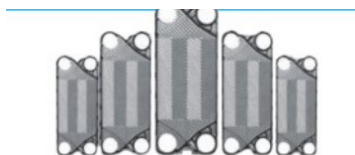


• 产品介绍 Products Introduction

GLOBAL SUPPLY OF SPARE PARTS

- BOILER-KANGRIM/SUNFLAME/AALBORG
- INCINERATOR-
NANJINGLUZHOU/HYUNDAIMARINE/SUNFLAME,/VOLCANO
MIURA OILY WATERSEPARATOR-HEISHIN,MTE,
TAIKO KIKAI REFRIGERATOR COMPRESSOR-DAIKIN/MICOM

GENERATORHYUNDAI,FXEM,CSIEM,ULJANIK,STAMFORD,MARATHON,SIEME
NSANDLEROYSOMER HEATEXCHANGE



- 产品介绍 Products Introduction

GLOBAL SUPPLY OF SPARE PARTS

- ELECTRIC MOTORS AND FAN(Advantage products)



• 产品介绍 Products Introduction

GLOBAL SUPPLY OF SHIP STORES



物料包括：甲板物料、机舱物料、工具劳保等，公司有能提供 IMPA 和 ISSA 目录范围内几乎所有的物料。目前我们公司还支持供应部分海外港口的物料供应，比如：埃及，印度，伊朗，尼日尼亚，新加坡，鹿特丹等等。

Stores include: deck Stores, engine room stores, tool labor insurance, etc. The company has the ability to offer IMPA and ISSA catalogs almost within range all the materials. At present, our company also supports the supply of some overseas ports, such as: Egypt, India, Iran, Nigeria, Singapore, Rotterdam and so on.

• 产品介绍 Products Introduction

GLOBAL SUPPLY OF SHIP FOOD

- FRESH

- Fruit and Vegetables
- Egg、 Dairy Products

- FROZEN

Frozen Meat, Poultry and Seafood ·
Frozen Fruit and Vegetables

- DRY

- Canned Products,
- Rice, flour and oil
- Coffee and Teas
- Sauces, Spices and Herbs
- Snacks, Nuts and Dried Fruits

- BEVERAGE

Wine, beer and soft drinks



进口备件清关业务 Imported spare parts and custom clearance

Main Port for custom clearance in China

1. Qingdao
2. Shanghai
3. Guangzhou
4. Beijing
5. Shenzhen
6. Qinzhou
7. Hangzhou
8. Tianjin

Our advantage:
Speed custom clearance
Resonable price for custom clearance



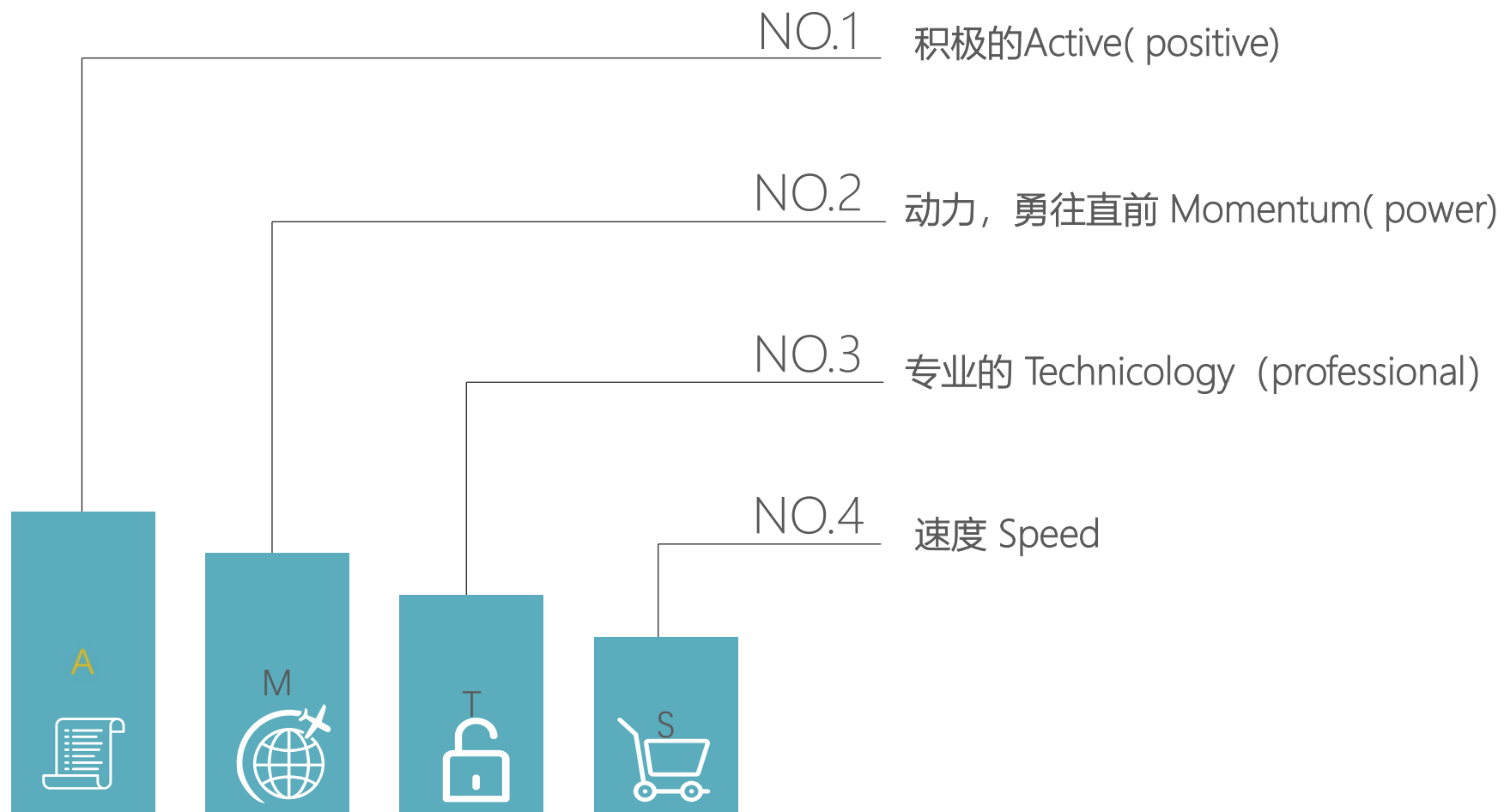


PART 3

企 业 优 势

Company advantage

• 核心竞争力 Core competitiveness



• 公司文化与理念

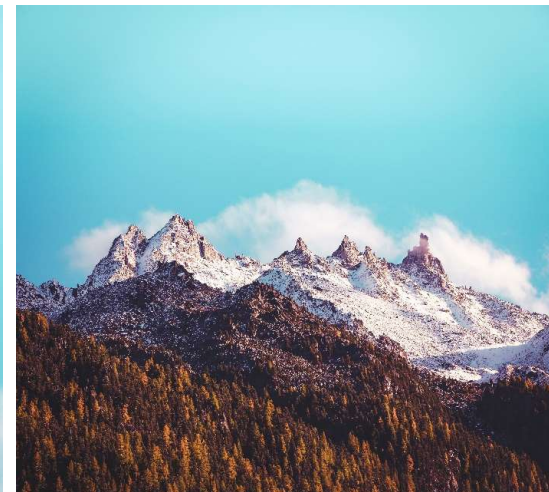
公司理念：公司一直秉承“积极、动力、技术、速度”的理念服务于各大船东客户，船舶管理公司等，年轻的AMTS公司拥有经验丰富的团队，AMTS以积极的态度、有动力，勇往直前，以专业的知识和迅速的反应服务于每一艘船舶，AMTS将继续努力向上，带着满腔热血和热情服务于每一只船舶！

公司使命：为客户创造价值，为公司创造利益，为员工创造未来！

公司服务观：

客户满意是检验我们工作的唯一标准！

以人为本，质量至上，服务第一，追求卓越！



- 合作伙伴

- Cooperative partner

APC

JRC

DEIF

Gitiessse

IMCOS™

Cummins

SONDEX by Danfoss
Leveraging the strength of two great companies

Carrier

SaierNico
Electric & Automation

DEN-SIN
ULTIMATE WATER JETTING SOLUTION

CROWCON
Gas Detection You Can Trust

CSSC 南京中船绿洲机器有限公司

JOSUN 兆胜空调
AIR CONDITIONER
节能·环保·舒适·安全

振华泵业
ZHENHUA PUMP

3M

游龙

DAIKIN

Hwayan

HATECKE
service

TAIKOKANGDA
大晃康达

- 成功案例

- Successful case

2022年8月Nantong COSCO 坞修船舶急需14台GM2 3500 液压马达，我司连夜安排备货，并在1天以内完美交付14台舱盖液压马达，得到船东一致好评！

In August 2022, 14 sets of GM23500 hydraulic motors are urgently needed for Nantong COSCO dry-dock for repairs. Nantong COSCO has arranged to prepare the goods overnight and delivered the 14 sets hatchcover hydraulic motors perfectly within one day, which have been well received by shipper owners.



- 成功案例

- Successful case

在2022年11月，我司为船东的老旧船型定制了沃尔沃柴油机品牌的散热器，交货期5-10个工作日内交付。

In November 2022, we customized the Volvo diesel brand radiator for the old ship model of the owner, and the delivery time is within 5-10 working days.

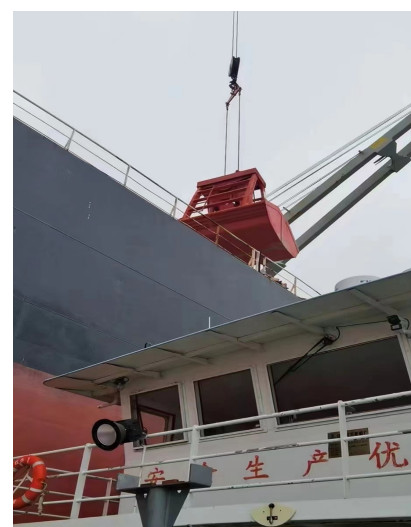
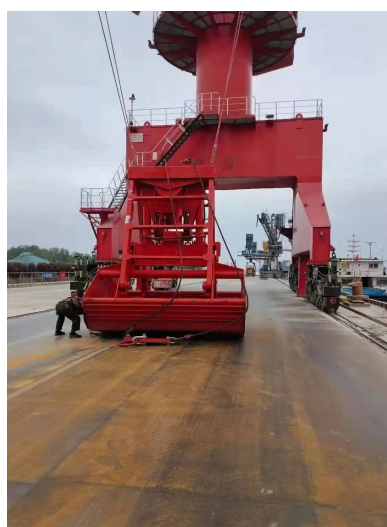


• 成功案例

• Successful case

在2023年4月，客户跟我司订购一台全新国产抓斗，并告诉要在南京港口供船，由于此港口限高，导致抓斗无法通过陆运卡车运输完成，我们在十分钟以内为船东找到船舶运输，且在凌晨5点半，完美交付抓斗，船东为我司的努力奋斗和高效服务点赞！

In April 2023, the customer ordered a new domestic grab with our company and informed us to supply the grab at Nanjing Port. Due to the height limit of this port, the grab could not be completed by land transportation truck. We found ship transportation for the owner within ten minutes, and at 5:30 in the morning, the perfect delivery of the grab!

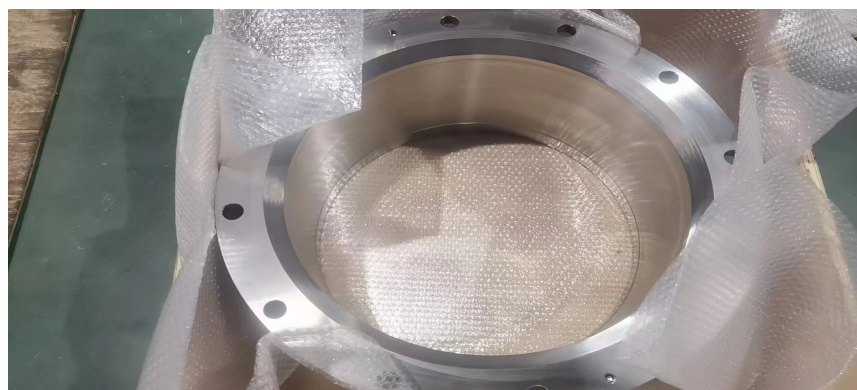


- 成功案例

- Successful case

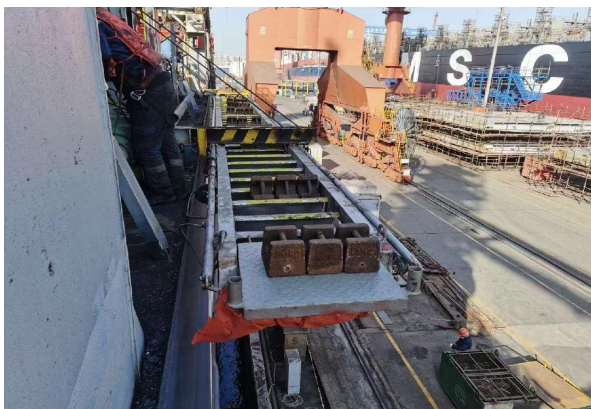
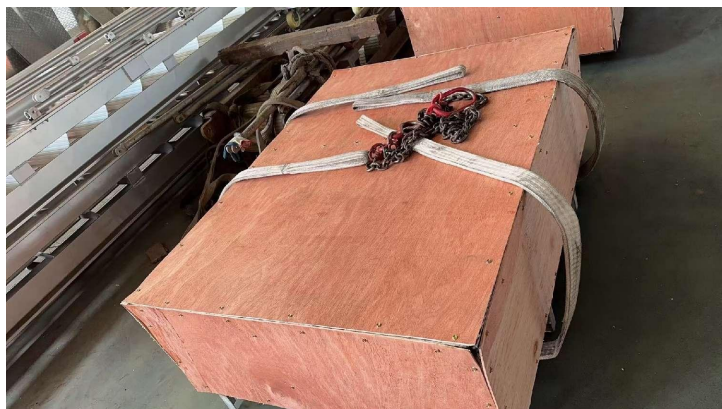
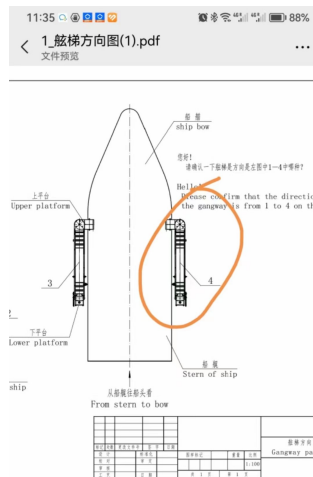
在2023年8月，尾轴缸套现货库存，质保五年带ABS证书。着急安排的AFT LINER ,SKF SC3-530, 1SET 连夜发专车去舟山，6-8小时完美交付尾轴缸套，感谢每个环节的人员的配合。

In August 2023, stern shaft cylinder liner stock, warranty five years with ABS certificate. AFT LINER,SKF SC3-530, 1SET was sent by a special car to Zhoushan overnight and delivered the stern shaft cylinder liner perfectly in 6-8 hours. Thanks for the cooperation of the personnel in every link.



2023年11月，我司给客户的船舶定制船用梯，NK证书，最短时间出电子版本证书。

In Nov, 2023, our company will give customers customized Marine ladder, NK certificate, and electronic version certificate in the shortest time.





THANK YOU

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